



## **Matthew Lusins, CFA – Director of Business Development**



Prior to Convergence, Matthew was a Managing Director and Partner at Meritage Group LP, a \$10B multi-family office for employees of Renaissance Technologies, most notably the Simons Family. He joined the Meritage division within Renaissance in 2005 and was made a Partner when the group spun-out as a separate entity in 2011. Based in New York City, Matt focused primarily on sourcing, underwriting and partnering with blue-chip alternative investment managers for a multi-manager portfolio that grew from \$1B to over \$6B during his 12 years at Meritage. He led and oversaw more than \$2.5B in investments across a wide range of strategies and geographies, including many of the industry's most exclusive and respected managers.

Prior to Meritage, Matthew spent two years as an Associate at DB Advisors, then a \$6B internal multi-strategy hedge fund platform within Deutsche Bank. While at DB Advisors, he was part of an eight-person team that built an \$800mm hedge fund managed account platform and led several investments in long-short equity and event-driven managers.

Before DB Advisors, Matthew was an early employee and Analyst at The Carlyle Group's newly created Carlyle Asset Management Group, now known as Rock Creek. Based in Washington, DC, he focused on manager research and due-diligence and helped the firm win its first institutional mandate.

Matthew started his career at the United States Senate in Washington, DC where he was the Special Assistant to the late Daniel Patrick Moynihan, the Senior Senator from New York and Chairman of the Senate Finance Committee.

Matthew received a BA from Boston University in 1998 where he was a four-year scholarship athlete for Men's Heavyweight Crew. He received his MSc from The London School of Economics in 2001. He earned his Chartered Financial Analyst designation in 2008.

Matthew and his wife, Erin, reside in Jackson, WY and have three children, ages six, four and one. In his spare time, he enjoys cycling, mountain biking, skiing, golfing, hiking, and grilling.